



**Central Railside Warehouse Company Limited  
(A Govt. of India Enterprise)  
Ground Floor, Pragati Maidan Metro Station Building,  
New Delhi-110001  
CONTACT NO: 011-23480120/23379418  
FAX: 011-23379434**

**No. CRWC-II/NOTICE/e-RaKAM/2018-19/3112**

**Dated: 27/02/2019**

**Notice for Empanelment of Marketing Agency for e-RaKAM**

CENTRAL RAILSIDE WAREHOUSE COMPANY LIMITED INTENDS TO NOTIFY  
PROFESSIONALLY COMPETENT AGENCIES WHO ARE INTERESTED IN  
WORKING WITH CRWC FOR MARKETING of e-RaKAM AN AUCTION PORTAL  
FOR AGRICULTURAL COMMODITIES ON REVENUE SHARING BASIS

**A. TERMS AND CONDITIONS**

Agency must send signed and stamped copies of referred documents in support of their eligibility along with the Security deposit of **Rs.100000/- (Rupees One lac Only)** in the form of Demand Draft to be submitted along with Appendix I & II.

CRWC reserves the right to reject any or all the offers without assigning any reason.

**B. About e-RaKAM**

- e-RaKAM (e Rashtriya Kisan Agri Mandi) is an electronic platform for auctioning Agri produce.
- Commodities such as Pulses, Oil seeds, Turmeric, Fruits & Vegetables etc can be auctioned through this Portal for an efficient and transparent price discovery.
- Portal levies a Transaction fees on the volume traded through the portal.
- Bidders are registered commodity wise prior to auctions.

**C. OBJECTIVES AND SCOPE OF WORK :**

- The Agency should provide marketing services for Agri produce e-auction/ procurement etc. on e-RaKAM portal.
- Should promote the digital platform for generating lead, organizing meeting and helping CRWC in closing seller Agreement with sellers.
- Should promote the digital platform, educate bidders, undertake road shows and bring in maximum bidders and get them registered.
- Bringing together the buyer and seller and ensuring auction is successful.

**D. PERIOD OF CONTRACT:**

The agreement will remain in force for the period of 03 (Three) years, which can be extended by CRWC at its discretion for a period of 01 (One) year. The contract can also be extended for further one year on mutually agreed percentage rates after expiry of initial period plus extended period on the same terms and conditions on the sole discretion of CRWC.

**E. SECURITY DEPOSIT:**

- i) Security deposit of **Rs.100000/- (Rupees One lac only)** in the form of Demand Draft to be submitted along with the offer.
- ii) It is also made clear that no interest is payable on the amount of security deposit or any other amount withheld or lying with CRWC in any form under the contract.
- iii) The security deposit shall be refunded to the Agency after due and satisfactory performance of the services and on completion of all obligation by the Agency under the terms of the contract and on submission of a "No Demand Certificate" from him/them.
- iv) In case the offer is not accepted security deposit would be refunded to the agency.

**F. FINANCIAL TERMS AND CONDITIONS:-**

- a) The Facilitator/Agency shall get 12 %(Twelve percent) rate on revenue sharing basis of the transaction charges, made through him. The amount so arrived shall be exclusive of the GST which shall be paid additionally at the prevailing Govt. of India rates.
- b) The revenue share percentage of 12% of the transaction charges shall be final and shall not be increased during the tenure of this agreement.
- c) The Agency will be paid his share percentage after receipt of transaction fees by CRWC.
- d) The payment will be made on raising an invoice by him after each successful transaction.

**G. EXECUTION OF AGREEMENT:**

An agreement as per the format enclosed at **Appendix-I** will have to be entered into within a week of acceptance of offer.

**H. Eligibility CRITERIA AND DOCUMENTS TO BE SUBMITTED:**

- i. The agency should have minimum 03(Three) Years 'experience (i.e. 2015-16, 16-17 &17-18) in field of agriculture sector consulting/trading/surveying/quality assessing / transporters dealing in agricultural products.

- II. The agency should have minimum 50 lacs turnover during last three Financial Years i.e. **FY 2015-16, 2016-17 and 2017-18** in any of the area as mentioned in (D1) duly certified by a CA.
- III. He should submit experience certificate from his client in whose behalf he worked in the Agriculture sector as mentioned in (D 1) duly signed & stamped by the experience certificate issuing authority.
- IV. A certificate from the bankers about the financial status and credibility of the agency showing the solvency position in a format given at Appendix II.
- V. Constitution of the firm (if the agency is not a sole proprietary concern) for partnership firm-a partnership deed, for a registered company-its Memorandum of Association and Articles of Association should be submitted.
- VI. Power of attorney duly executed in favour of signatory, authorizing him to sign the documents, in case the Agency is not a sole proprietary concern. In case of Pvt. Ltd. Company a Resolution from the Board of Directors of the company authorizing the signatory to sign the documents enclosed.
- VII. A certified copy of PAN Card.
- VIII. A certified copy of PAN based GST Registration/Provisional ID Certificate.
- IX. Agencies are required to furnish Income Tax Return filed by them during last three Assessment Years i.e. **FY 2015-16, 2016-17 and 2017-18**.
- X. **Proposals not accompanied by all the enclosures intact and duly filled in and signed, as mentioned here in above, may be liable to be rejected. However, CRWC reserves the right to seek additional information from the Agency of clarificatory/supplementary nature to the original proposal after its submission, if found to be necessary during the course of evaluation of the proposal, if otherwise fulfils the minimum eligibility criteria, in furthering the finalization of process.**
- XI. The Agency is required to affix **scanned recent passport size photograph at Appendix -I.**
- XII. Solvency certificate to be filled in and submitted as mentioned at **Appendix-II.**

**The CRWC reserves the right to ignore the offer of an agency that is in the same line of business, i.e. competing with the CRWC.**

#### **I. SUBMISSION OF OFFER**

Offer is to be submitted either by post or in person to the DGM (LOM) Central Railside Warehouse Company Limited, Ground Floor, and Pragati Maidan Metro Station Building New Delhi-110001.

**J. ACCEPTANCE OF OFFER:**

The MD, CRWC, New Delhi for and on behalf of CRWC reserve the right to reject any or all the Offers without assigning any reasons thereof and does not bind himself to accept any offer. When an offer is accepted, the successful agency shall be informed of the acceptance of his offer by a letter or telegram/ fax/ E-mail, as formal 'Acceptance of Offer'. Where acceptance is communicated by telegram/fax/e-mail, the formal acceptance of offer will be forwarded to the Agency as soon as possible, but the telegram/fax/e-mail must be acted upon immediately. The successful agency shall execute the agreement and take up work of the Agency within period of 15 days.

CRWC Reserves the right to engage one or more business associates for carrying out the marketing services on behalf of RaKAM. Agencies opting to become marketing associates should undertake to work at base rate notified by CRWC.

- CRWC does not guarantee any assured stream of revenue or volumes
- The empanelled agencies will have to communicate to CRWC regarding any new client/customer, who are brought in for conducting auction on the e-Portal.
- Any business and the Agency bringing the business will be considered on first come first serve basis.
- The percentage of transaction charges will be payable only after completion of the transaction(including receipt of full payment from the bidder)

K. The tenderer are required to disclose whether they are registered or not under "Small Scale Industrial Undertaking" and "Micro Small Medium Enterprises" If registered, valid certificate of registration be enclosed.

**L. PROVISION OF TERMINATION**

The CRWC, Corporate Office, New Delhi reserves the right to terminate the contract at any time during the currency of the contract without assigning any reasons thereof by giving **30 days' notice** in writing to the Agency at his last known place of business/residence and Agency shall not be entitled to any compensation by reason of such termination. The action of CRWC under this clause shall be final, conclusive and binding on the Agency and shall not be called into question.



Dy. GENERAL MANAGER (L/O/M)

**(on letter head of participant)**

<b>Name of the Facilitator/Agency</b>	
<b>Office address of Facilitator/Agency and Tel. Number / Mobile No.</b>	
<b>PAN Number (Enclose a Copy)</b>	
<b>GST No (Enclose a Copy)</b>	
<b>Name and contact no. of representative who will be dealing on behalf of the participant with CRWC</b>	

**(Authorized Seal & Signature)**

**APPENDIX-I  
STAMP PAPER OF Rs. 100/-**

**AGREEMENT**

The Central Railside Warehouse Company Ltd., having agreed to engage M/s ..... as Facilitator/Agency to assist CRWC Ltd in marketing of agricultural commodities on revenue sharing basis in response to the submission of offer by me/us on ..... to the Dy. General Manager (LOM), CENTRAL RAILSIDE WAREHOUSE COMPANY LIMITED, Ground Floor, Pragati Maidan Metro Station Building, New Delhi-110001.

I/We..... am/are executing this agreement on ..... and hereby confirm that I/We have thoroughly examined and understood the terms and conditions of the invitation of notice bearing no. .... date, ..... by Dy. General Manager (LOM), CENTRAL RAILSIDE WAREHOUSE COMPANY LIMITED, Ground Floor, Pragati Maidan Metro Station Building, New Delhi-110001 for empanelment of Facilitator/Agency to assist CRWC Ltd in marketing of agricultural commodities on revenue sharing basis and agree to abide by them. I/We am/are willingly undertaking the said work consequent upon the approval of the offer given by the Central Railside Warehouse Company Ltd., New Delhi at the rate of 12% as mentioned in the notice which forms part of this agreement and as per terms and conditions of the notice inviting offer.

I/We assure the said CRWC that I/We will undertake the said work to the best of my/our ability at all stages during tenure of the contract.

The agreement will remain in force for the period of 03 (Three) years from ..... Which can be extended by CRWC at its discretion for a period of 01 (One) year at the discretion of CRWC Ltd. The contract can also be extended for further one year on mutually agreed percentage rates after expiry of initially period plus extended period.

Agency/Facilitator

For and on behalf of

(Capacity in which signing)

Central Railside Warehouse Company Ltd.

Witness:

Witness:

1.

1.

2.

2.

**Appendix –II**

**Format of Solvency Certificate**

To

.....  
.....

This is to state that to the best of our knowledge and information, Mr. / Ms. / M/s ..... a customer of our Bank is respectable and can be treated as good up to a sum of Rs.....(Rupees.....) and solvent upto Rs.....(Rupees.....)

It is clarified that this information is furnished without any risk and responsibility on our part in any respect whatsoever more particularly either as guarantor or otherwise. This certificate is issued at the specific request of the customer.

Place:

Date:

For BANK MANAGER

Name: \_\_\_\_\_

(Signed and Stamped)